

For Immediate Release

"African Americans and Hispanics Lead Mobile Culture"

Toronto (November 29, 2005) – When it comes to the use of enhanced mobile features such as texting and downloading ringtones, African Americans and Hispanics lead the market, a national study finds.

"If you want to know where mobile technology is going, watch these two groups of early adopters," said Kaan Yigit, Study Director. "Similar to their culture-leading impact on music, entertainment and sports, African American and Hispanic consumers are leading the charge in mobile technology as cellular phones morph into all-in-one personal portals for entertainment and communication," Yigit added.

Among the key findings of the research:

- 52% of Hispanics and 48% of African American cell phone owners text messaged in the past month, much higher than the overall average of 29%.
- Staying connected is particularly important to Hispanic Americans: 64% agree with the statement "I'm the kind of person who likes to be in touch all the time," compared to the national average of 54%.
- African Americans are more likely to download ringtones: 37% of African American cellular owners downloaded a ringtone in the past, followed by Hispanics (28%) versus an overall average of 26%.
- Both Hispanics and African Americans are more likely to agree that "technology makes [my] life easier" (80% and 75% agree, respectively, compared to an overall average of 72%).
- While Verizon and Cingular are the leading wireless carriers nationally overall, the leading wireless provider – by a significant margin – for African Americans and Hispanics is Sprint.



The information for this release comes from a random national sample of 1,062 interviews conducted via telephone in May/June 2005. The survey is part of a series of North American syndicated research programs by Torontobased Solutions Research Group - Digital Life America in the U.S. and Fast ForwardTM in Canada. To maintain an unbiased perspective, the company funds its own syndicated research.

The sample for the survey statistically reflects the regional and age/sex composition of the U.S. population. The results of the overall survey are accurate to ± 3.0 points for the population, 19 times out of 20.

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David Ackerman dackerman@srgnet.com Kaan Yigit

kyigit@srgnet.com

1.866.358.5986 x 25 1.866.358.5986 x 22

www.srgnet.com



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